Contents

What is

KosICT started as a regional conference with the aim to bring the global ICT trending topics to the Balkans, by bringing the experience and knowledge of international, regional and local experts, and at the same time promoting the Kosovo ICT sector.

On 12th and 13th of October 2018, the Kosovo Association of information Communication and Technology (STIKK) in partnership with Innovation Centre Kosovo (ICK), Universum College and Connexious, organized KosICT 2018 - which took place at the National Theatre of Kosovo in Prishtina. Topics that covered KosICT 2018 were: Blockchain Technology, AR, FinTech, IoT, VR and AI, E-Commerce, Autonomous Cars, Cloud Computing, Big Data, Bitcoin, 5G etc.

The venue was separated in 4 parts. The Main Stage was where all the speeches and discussion panels were held and attendees had the opportunity to be part of sessions relevant to their fields of interests. Contrary to last year's KosICT, this year's event also hosted young entrepreneurs in another stage called Dev Stage (Developer's Stage) where they had the opportunity to present their projects in front of a smaller audience. KosICT also hosted the StartUp fair with ICK where different startups had the opportunity to share their projects and ideas. As addition to creating business opportunities, KosICT also offered the Business VIP Lounge, as special place for all Investors, CEOs, Directors, etc.

KosICT?

Discussion Panels were a great opportunity to get the attention and engagements of both parties: speakers and audience. The speakers had debates, discussions and communication with the public, while sharing their broad perspective in each topic of their interest.

During the two days of KosICT 2018, there were 27 speakers attending the conference from renowned companies such as EBRD, Ericsson, Medical Valley EMN, Zollhof, Coinrule, Capgemini, T-Mobile Austria, Verso etc. Additionally, KosICT 2018 featured also an exclusive executive business lounge which occurred during the whole two-days on 12th and 13th of October.

KosICT18 not only gave a chance to the participants to get introduced to business opportunities, but also learn from the stories of some of the most prominent leader figures. The attendees enjoyed the showcases of Kosovo's and international tech companies while taking advantage of the access to network with entrepreneurs, investors, corporate leaders, and innovators.

The conference had an estimate of 1500+ participants.

KOSICT+DIGITALKS - This year, KosICT was organised as joint event with the DIGITALKS International Conference, which was organised by the Ministry of Innovation and Entrepreneurship of the Republic of Kosovo, during 11-12 OCT 2018 at Hotel Emerald, Prishtina.

Programme

Opening Ceremony (1st day, 12.10.2018)

17:00-17:30	REGISTRATION [Invited Guests only!]
17:30-18:15	Opening remarks by: **Ms. Vjollca Çavolli**, Executive Director, STIKK - Kosovo ICT Association, **Mr. Besim Beqaj**, Minister, Ministry of Innovation and Entrepreneurship, **Mr. Valdrin Lluka**, Minister, Ministry of Economic Development
18:15-19:00	**KEYNOTE PRESENTATION by:** **Alexander Paine**, European Bank for Reconstruction and Development (EBRD)
19:00-21:0	COCKTAIL RECEPTION

Main Stage (2nd day, 13.10.2018)

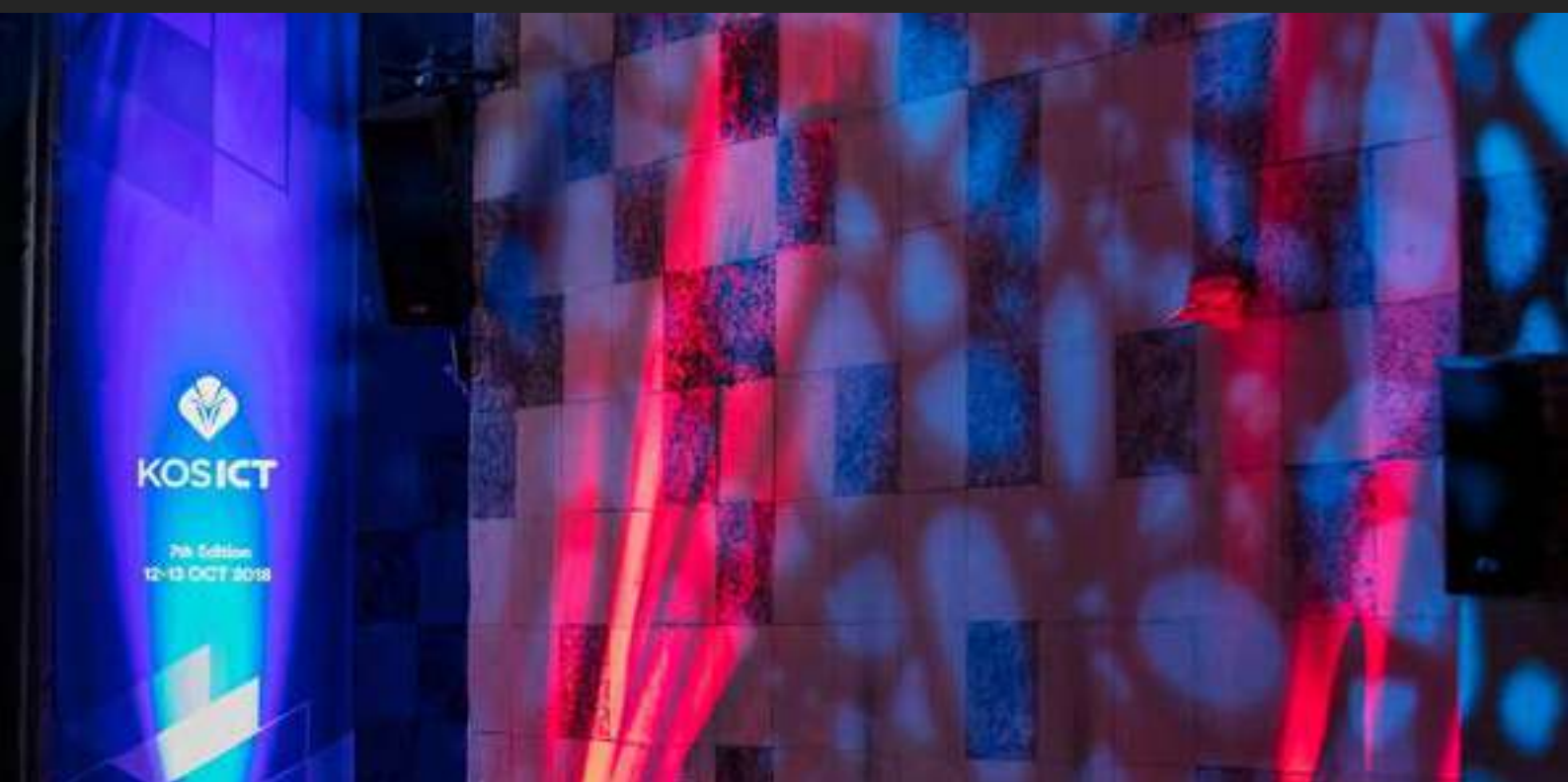|	
09:30-10:00	Registration
10:00-10:30	**Opening Keynote: "CELLULAR IOT - EVOLUTION TO 5G" by:** **Sandra Perica Cvjetko**, Ericsson
10:30-11:00	**Presentation on the Needs of eHealthcare Solutions, by:** **Jonas Jung**, Medical Valley EMN
11:00-11:40	**Fireside Chat on eHealthcare Solutions, with:** **Jonas Jung**, Medical Valley EMN, and **Çelik Nimani**, Frakton
11:40-12:30	**Discussion Panel on Increasing Employability in the Kosovo ICT Sector, with:** **Driton Hapçiu**, Cacttus, **Donjeta Sahatçiu**, Rrota, **Hana Qerimi Rizaj**, Starlabs, and **Muzafer Shala**, Universum College *Moderated by **Tim Sparkman**, Enhancing Youth Employment (EYE)*
12:30-14:00	Networking Break
14:00-14:30	**Presentation of the TechPark Prishtina concept, by:** **Vjollca Çavolli**, STIKK - Kosovo ICT Association
14:30-15:20	**Discussion Panel on Digital Hubs and Smart Cities, with:** **Shpend Ahmeti**, Mayor of Prishtina, **Dr. Robert Couronné**, Network for Innovation and Cooperation (NIK), **Judit Klein**, Zollhof, and **Ivica Gašparić**, Verso *Moderated by **Vigan Budima**, Asseco SEE*
15:20-16:00	**Discussion Panel on Blockchain and Cryptocurrencies, with:** **Oleg Giberstein**, Coinrule, **Arnaud Saint-Paul**, The Give Foundation, and **Arianit Pajaziti**, Blocknify. *Moderated by **Ermal Sadiku**, LinkPlus IT*
16:00-16:40	Networking Break
16:40-17:10	**Discussion Panel on Startup Ecosystem development, with:** **Leonora Kusari**, European Bank for Reconstruction and Development (EBRD), and **Uranik Begu**, Innovation Centre Kosovo *Moderated by **Besian Mustafa**, Gainsight Services*
17:10-17:50	**Discussion Panel on Information Security, with:** **Martin Georgiev**, CyResLab, and **Fatbardh Veseli**, Capgemini *Moderated by **Robert Shala**, Sentry*
15:45-16:30	**Closing Keynote: "How digitalization shapes our industries", by:** **Driton Emini**, T-Mobile Austria GmbH

Dev Stage (2nd day, 13.10.2018)

09:30-11:00	Registration
10:00-10:30	**Presentation on eIDAS implementation and Information Security, by:** **Fatbardh Veseli**, Capgemini
11:40-12:10	**Presentation on Vue JS framework, by:** **Kutia** Digital Agency
12:30-14:00	Networking Break
14:00-14:30	**Presentation on Blockchain technology, by:** **Blocknify.**
14:40-15:10	**Presentation "The Digital Transformation of Traditional Retail Organization", by:** **Matija Torlak**, Digital School Slovenija
15:20-16:00	**Presentation "AI and Research – a love story!", by:** **Vlora Basha**, Kantar TNS
16:00-16:40	Networking Break
16:50-17:20	**Presentation on KoSIM VR Platform, by:** **Apon Studio**
17:50-18:20	**CLOSING KEYNOTE @ MAIN STAGE**

KosICT Nights

(2nd night, 13.10.2018)

21:00	**KosiCT 2018 After Party [Invited Guests only!]** @ Soma Bar, Prishtina

Opening **Speeches**

KosICT 2018 was officially opened by the Director of STIKK Ms. Vjollca Çavolli, who welcomed and greeted everyone by emphasizing the constant work and dedication of STIKK and ICT companies in Kosovo. She talked about the achievements reached by STIKK regarding law changing that benefited ICT companies in Kosovo, how ICK was created in 2012 in the same year as KosICT and their improvement so far, the IT strategy that was presented to the government which was later approved and the future plans which focus on creating a Tech Park Project.

Acknowledgements were given to the partners and sponsors of KosICT as appreciation gesture.

The opening remarks continued with the Minister of Innovation and Entrepreneurship Mr. Besim Beqaj, who encouraged young people to stay motivated and work hard in order to create a career in the ICT sector, and therefore create a better future for themselves and for Kosovo. After Minister Beqaj, the Minister of Economic Development Mr. Valdrin Lluka took the stage and promised support for the Kosovo ICT sector, especially for big future projects, such as the TechPark Prishtina, which will create a platform for our society to invest in the younger generation.

The first night of the conference kicked off at the main stage where all the participants got to enjoy the opening speeches and continued with the opening keynote by Alexander Paine from the European Bank for Reconstruction and Development (EBRD). Mr. Paine shared with us his opinion on how promising the companies in Kosovo are. However, the common thing these companies lack is the Know-How. In addition, Mr. Paine informed the public of KosICT2018 about the EBRD Pilot Acceleration Program which is determined to give appropriate advice and appropriate finance to SMEs. This program will be starting in February 2019.

After the opening keynote, the first night of the conference was over, however, all of our partners, speakers and attendees got to enjoy food and drinks outside in the lounges while also enjoying the company of each other. This Network Cocktail, as the name suggests, enabled participants of the ICT sector to unofficially have networking meetings, which after all was our goal.

The opening keynote of Day 2 was given by Sandra Perica Cvjetko, a woman from Croatia coming from Ericsson Company. She talked about the importance of 5G in various industries such as Agriculture, Healthcare, Transportation and so on.

Ms. Cvjetko highlighted that 5G is expected to play a major role in growing industry digitization. A study made by Ericsson in 10 industries and based on 100 case studies concluded that by the end of 2026, industry digitization investments will generate an estimated USD 619 billion revenue opportunity for telecom operators.

The presentation of Ms. Cvjetko was followed by a presentation on E-Healthcare solutions. This presentation was given by Jonas Jung, a young professional from Medical Valley EMN who presented on how healthcare will benefit by implementing digital solutions in various healthcare institutions.

He claimed that as a result of digitization it is estimated that due to early prevention people will live healthier and longer, there will be earlier detection of the diseases, the willingness to invest will be increased, the quality of healthcare services will be improved, there will be more sustainable finance-ability, chronically ill patients will live with less restriction under stable and controlled conditions, AI will support physicians in daily routine and there will be more attractive jobs in all segments.

Overall, digitization will improve the healthcare industry and make it easier for everyone to live a healthier and longer life.

Right after his presentation, Jonas Jung was joined by Çelik Nimani and they both held a discussion where Mr. Nimani was the moderator. When talking about the future and the transformation in E-Healthcare Mr. Jung stated that the E-Healthcare is a complex field considering the fact that there are many areas where this can be developed such as virtual reality processes, wearables and so on. Moreover, for the E-Healthcare to develop it needs to have insights from many fields which need to be developed in the tech area accordingly.

The advice received from Mr. Jung when asked by Mr. Nimani about how developing countries can implement e-healthcare solutions is to leapfrog some steps and learn from mistakes made from developed countries.

What followed was a discussion panel moderated by Tim Sparkman, where the panellists discussed on increasing employability in the Kosovo ICT Sector. The panel consisted of Mr. Driton Hapçiu from Cacttus, Ms. Donjeta Sahatçiu from Rrota, Ms. Hana Qerimi Rizaj from StarLabs, and Mr. Muzafer Shala from Kolegji Universum discussed about the skills gap in the ICT sector. Considering the growth of ICT there is a lack of skilled personnel while the demand from tech companies is high.

Mr. Hapçiu stated that one of the main problems is the quality of education and it usually takes for his company one year of training for new employees. However, companies should invest in these training programs in order to have a better skilled staff.

Ms. Sahatçiu indicated that the Human Index Capital has a 5-year gap with regards to education. Additionally, she stated technical skills can be taught, however, there is a lack of soft skills such as critical thinking and problem solving.

Ms. Qerimi Rizaj denoted that the programming skills, critical and problem-solving skills should be learned from a young age and that the investments should start from elementary school. Furthermore, she mentioned that not only education plays a major role in creative development of young generation but this has also to be encouraged and supported from their families.

Mr. Shala highlighted that university plays an important role to develop skills related to ICT sector. He talked how Universum College has been developing an action plan as a short-term goal which offers internships along studies in order to be able to match the skills of the industry. As a long-term goal they have considered cooperating with secondary school to develop such skills.

After the networking break, Vjollca Çavolli, Executive Director of STIKK held a presentation of the TechPark Prishtina that will be established in Kosovo. TechPark will be a space for startups and tech companies and will serve the needs for the development of ICT sector. TechPark will serve these needs not only locally but regionally and internationally. The beneficiaries of TechPark will be SMEs, senior startups, ICT professionals and students as well as industrial R&D institutions. This will assist in promotion of Kosovo as a country as well as a knowledge-based economy.

Another discussion panel took the stage after Ms. Çavolli's presentation with the topic being, Digital Hubs and Smart Cities. The panel consisted of Vigan Budima who moderated the discussion, Mr. Shpend Ahmeti Mayor of Prishtina, Dr. Robert Couronné from Network for Innovation and Cooperation (NIK), Ms. Judit Klein from Zollhof, and Mr. Ivica Gašparic from Verso discussed the growth of Digital Hubs and the implementation of Smart Cities which are built to enhance the quality of living through smart technologies. Furthermore, the panel tackled the issues of privacy that come from using such technologies.

Mr. Ahmeti signified that governments should provide tools and data to companies so that they can offer innovative solutions. Moreover, Mr. Ahmeti stated that governments should do more to understand what the local companies are capable of. Additionally, some of the examples that city of Prishtina has implemented with regards to technology were discussed.

Dr. Couronné stated that it is important to develop technological solutions for many issues, however, solutions for security effect should be considered too.

Ms. Klein denoted that with the fast development of technology everyday new things are happening and in order to keep moving forward every company needs to be innovative. To accomplish this thought companies, need people with mindset and skills to offer such services.

Mr. Gašparic highlighted that by supporting young companies to develop and providing digital hubs you make entrepreneurship happen. However, in order to have entrepreneurial skills you need to start with education.

With the Blockchain technology and Cryptocurrencies being very actual topics in the technology world still today, we organized another discussion panel consisting of Mr. Oleg Giberstein from Coinrule, Mr. Arnaud Saint-Paul from The Give Foundation, and Mr. Arianit Pajaziti from Blocknify. They discussed about the purpose of cryptocurrencies and the uses of blockchain. In addition, they talked about the challenges of Blockchain, what are the common mistakes and how to avoid them, as well as how it can be used in other areas.

Mr. Saint-Paul explained how Blockchain technology and currencies can be used to create new pathways to help manage money. Furthermore, he stated that this technology does not only help in creating money but it can also be used to have a social and environmental impact. He also showed a video of the Kosovar children thoughts regarding crypto.

Mr. Giberstein highlighted how digital currency serves as an insurance to people opposed to their government monetary policies. Moreover, according to Mr. Giberstein, Blockchain is a great case of decentralization and it is considered to be a game changer. However, what makes people resist using such technologies is its technological complexity.

Mr. Pajaziti explained his success story of using Blockchain and how he established his company named "Blocknify". Furthermore, he talked about how Blocknify uses smart contracts which are mainly functions deployed in Blockchain which offer logic in verifying and checking transactions.

The Blockchain discussion panel was followed by two more discussion panels with the topics being Startup Ecosystem Development and Information Security.

Ms. Leonora Kusari from European Bank for Reconstruction and Development (EBRD) and Mr. Uranik Begu from Innovation Centre Kosovodiscussed about the Startup Ecosystem in Kosovo and how it can be developed more. Furthermore, they addressed several issues that startups face in Kosovo.

Ms. Kusari stated that the issue that the entrepreneurs and startups face is that they do not use consultancy companies and experts' opinions regarding their business model before starting their businesses. Furthermore, Ms. Kusari highlighted the importance of consultancy in the ecosystem. Additionally, the importance of education with regards to entrepreneurship and the training to serve the private businesses was addressed.

Mr. Begu stated that in Kosovo entrepreneurship is growing from the necessity and that ICK is trying to be an integrator and facilitator for the companies in need. Furthermore, Mr. Begu stated the importance of startups in providing solutions to local problems and in enhancing the well-being of people in Kosovo.

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Mr. Martin Georgiev from CyResLab and Mr. Fatbardh Veseli from Capgemini discussed about the Information Security and its importance on businesses. They talked about the challenges that arise from companies that do not implement Information Security and that each business should implement security design for their specific product.

Mr. Georgiev considered security as a business advantage which will make your product better. Additionally, he stated that companies should care about compliance and take care in-depth about security. Furthermore, he denoted that security is heavily dependent on practice and should be built on knowledge from academia and through experience.

Mr. Veseli highlighted that security is a mandatory thing, however, it is used from companies after they have faced security issues. He also stated how privacy is a basic right in the digital age and it is considered to be the foundation of democracy. Moreover, he advised companies in Kosovo to take the privacy issue seriously and train their employees if they want to provide services to the EU market.

To close out the conference, Driton Emini from T-Mobile Austria gave the closing keynote with the topic "How digitalization shapes our industries". Mr. Emini gave a presentation regarding the usage of 5G and how it will improve the living and many businesses and industries. 5G is considered to be the next 'giant' step in mobile evolution from connecting people to connecting everything. Mr. Emini signified that the solution for today's technological environment is to adapt such change and to not complain but to embrace such technological environment.

Dev Stage

This year, KosICT also featured a "side" stage aimed for new businesses to promote their innovations and ideas. Many presentation were held there with new entrepreneurs sharing their goals and achievements with the public.
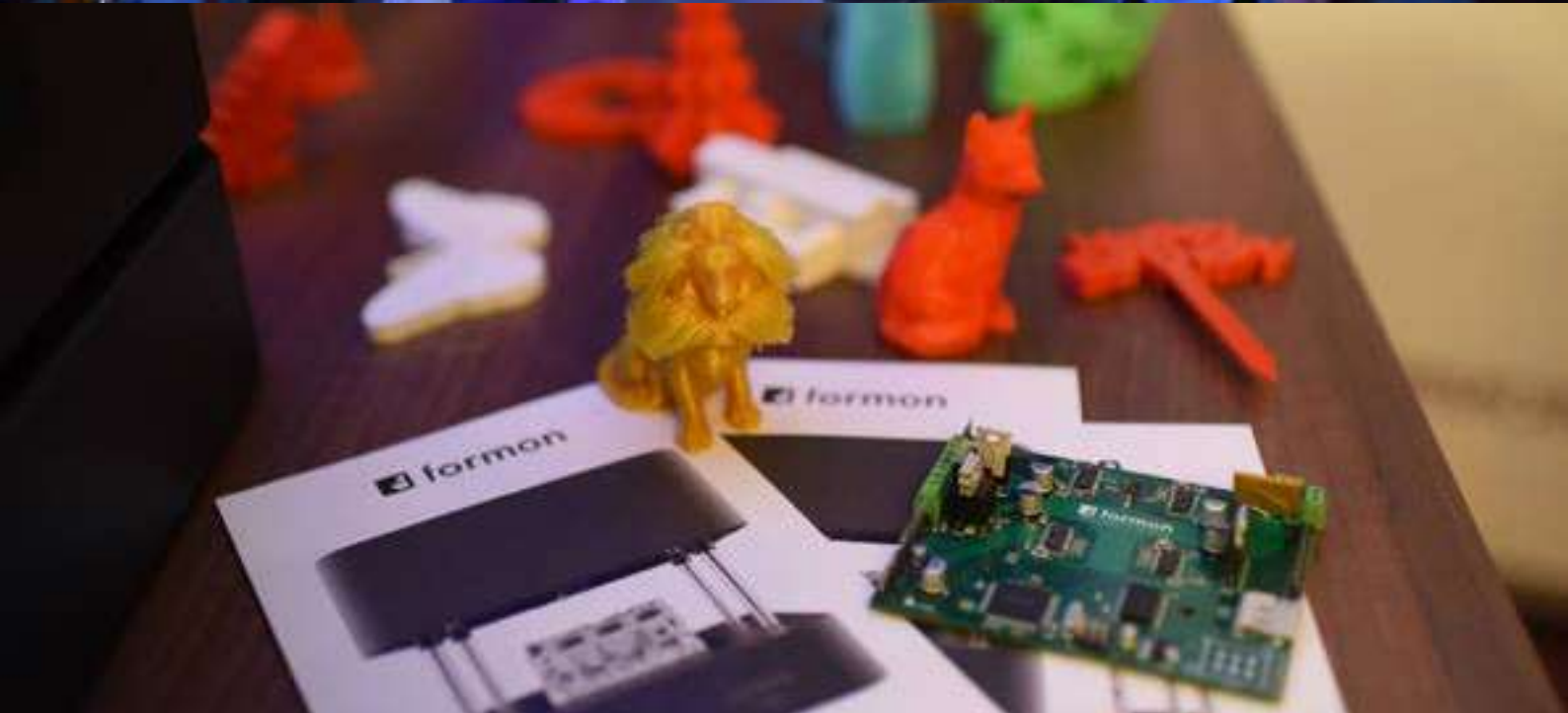

These presentations drew a lot of interest as the side stage was always packed with people. Besides, it was easier for the audience to have a more direct contact with the presenters because of the smaller stage. Being that this is the second year that the Dev Stage was part of the event, the success of the Dev Stage will inevitably be part of the all future KosICT events.

Dev Stage programme

09:30-11:00	Registration
10:00-10:30	**Presentation on eIDAS implementation and Information Security, by:** **Fatbardh Veseli**, Capgemini
11:40-12:10	**Presentation on Vue JS framework, by:** **Kutia** Digital Agency
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17:50-18:20	**CLOSING KEYNOTE @ MAIN STAGE**

Besides the conference, Innovation and Startup fair was one of the highlights the whole tech festival. Throughout KosICT, the startup representatives managed to show their dedication and passion towards entrepreneurship and positive change. These young entrepreneurs constantly introduced their ideas to investors, speakers, business angels and other participants.

Beside the networking breaks and learning by the presentations at the Main Stage, they had the opportunity to get engaged and share their perspectives towards current tech trends.

Visitors were amazed and pleased regarding the achievement of young entrepreneurs from Kosovo, with all the difficulty Kosovo's market provides. The Innovation Corner hosted 17 startups, and the entrance was free for everybody who showed interest on what these startups are up to. Also some of the startups held speeches on their ideas and aims for the public. The startups participating in the Innovation Corner are:

Formon is a startup of design and technology enthusiasts who strongly believe that 3D printing may soon do for manufacturing what computers and the Internet have already done for the creation, processing and storage of information.

Solaborate/Hello is a communication platform company. Working in reinventing and simplifying communication tools and services that represent the greatest opportunity to improve people's lives and our planet by reducing carbon footprint. Solaborate & HELLO platform bring all communication tools and services to empower you and the people you need to stay productive and have fun together.

LabBox is a technology educational product that others the experience of LabBox enables students to experience practical learning even outside of their classrooms. The unique illustrated book included in the box will create the adventure every kid needs to explore the world of technology, engineering and science and learn the essential skills for the 21st century.

Zombie Soup is specialized in the right ingredients such as artificial intelligence or virtual reality. A mixture combined with the void of ideas wanting to be realized, but such a dish requires the knowledge of timing, collaboration, growth and an agile foundation. The final product – a soup of engagement, addictive by design, in its DNA you can sense all of us, our hunger to impact the end-user experience and its viral spread.

AutoPjesë (AutoParts) is an electronic intercession between costumers and autoparts, which saves time by allowing you to find the best and cheapest car parts on the market.

Skins uses the extensive experience in the startup space to provide service packages that get cash-strapped startups ready to go.

Blocknify provides the ability to legally sign and create approval processes without your documents touching any external server at any time. Blocknify believes privacy and trust must be built into the foundation of the solution, but also easy to use and integrated. They achieved this through leveraging, Smart Contracts, zero-knowledge, and integration into existing client storage solutions.

Scooler is a software development company with the purpose of developing software solutions to many problems students face in the public and private high school and universities in Kosovo and worldwide. Scooler is a student-oriented platform which seeks to meet all student need ranging from communication, live streaming lectures, all the way to providing for student living arrangements.

AR Vision is an idea of an application through one of the latest technologies, called "Augmented Reality". This application will enable each banking client accessing his/her bank account through NFC (Near Field Communication). By opening the camera of the phone and focusing the camera on the bank card, the bank account will be displayed in 3D format, where based on the amount own on the account, different characters will be presented in 3D format.

Adaptech LLC is a software development company based in Kosovo. Its purpose is adapting technologies to a company's needs. Its signature product is Fahrschule. Live, an all-in-one solution for driving schools. It is an information system aimed at the German market, but is also solves a lot of regional problems with driving schools such as digitizing workflow, accountability for driving hours and payments.

Marketi is a platform to help sellers to sell products in simple and fastest way. Its powerful chat feature helps them to share details with interested buyers. With simple user interface, we have built Marketi for all generations. The Marketi app is the right place to find what you need. Search online amount thousands of products and find what you are looking for exactly at the lowest price.

Videosinteza is an interactive platform which will provide contemporary education based on students' needs. It is the first of its kind in our country that their users are also co-creators. Videosinteza wants to make the learning process FUN with cool illustrations and animations, INNOVATIVE through interesting topics of science and technology and SOCIAL through raising critical thinking and connecting theoretical knowledge with practical life.

Tratics is a proprietary analysis model that synthesizes a large number of public and confidential data to provide powerful rail price analytics. The goal is to help freight rail shippers reduce their transportation spending by enabling them to analyse, negotiate and retain lower freight rail prices.

Odds of Roller is a mobile application as well as a platform for data gathering and processing in order to channel the information and feedback in the most efficient manner between the provider, the general public, and the end users such as private businesses and public institutions.

Smart Home Europe is concentrated in the field of building technology for digital networking of buildings and facilities, enabling the transformation of each home and workplace into an intelligent environment to increase comfort, security and energy efficiency.

Global Trades is established with the sole purpose of developing a highly attractive web page which will serve as an online market place, which would decently present the products of the Kosovar cold storage providers to the European and worldwide retail chains and food manufacturers.

Architecture for Humans is an interdisciplinary design studio based in Prishtina, operating within the fields of architecture, planning, urban space, interior design, research and publications. The main project by Architecture for Humans is Modicular, which offers smart furniture and accessory designs for people with specific requirements as well as people with disabilities.

Business **VIP** Lounge

Part of KosICT 2018 was the Business VIP Lounge – a specific separated place at the National Theatre of Kosovo where only speakers, investors, entrepreneurs, and representative of companies had access to enter.

As a networking space, Business VIP Lounge provided a chance for everyone to feel comfortable to talk to each other with the aim to share their potential business ideas and create new partnerships. Business Lounge was decorated in a more exclusive manner by our sponsor Design House, who brought fancy chairs and tables for everyone. Also, the speakers, investors and entrepreneurs had the chance to enjoy catering services offered by Rudi's Cake Factory.

KosICT **Nights**

To make the Tech Festival even more attractive and fulfilling, KosICT had set up the party, where the participants and everyone else could meet our speakers in person and discuss about the KosICT Topics, and just have fun.
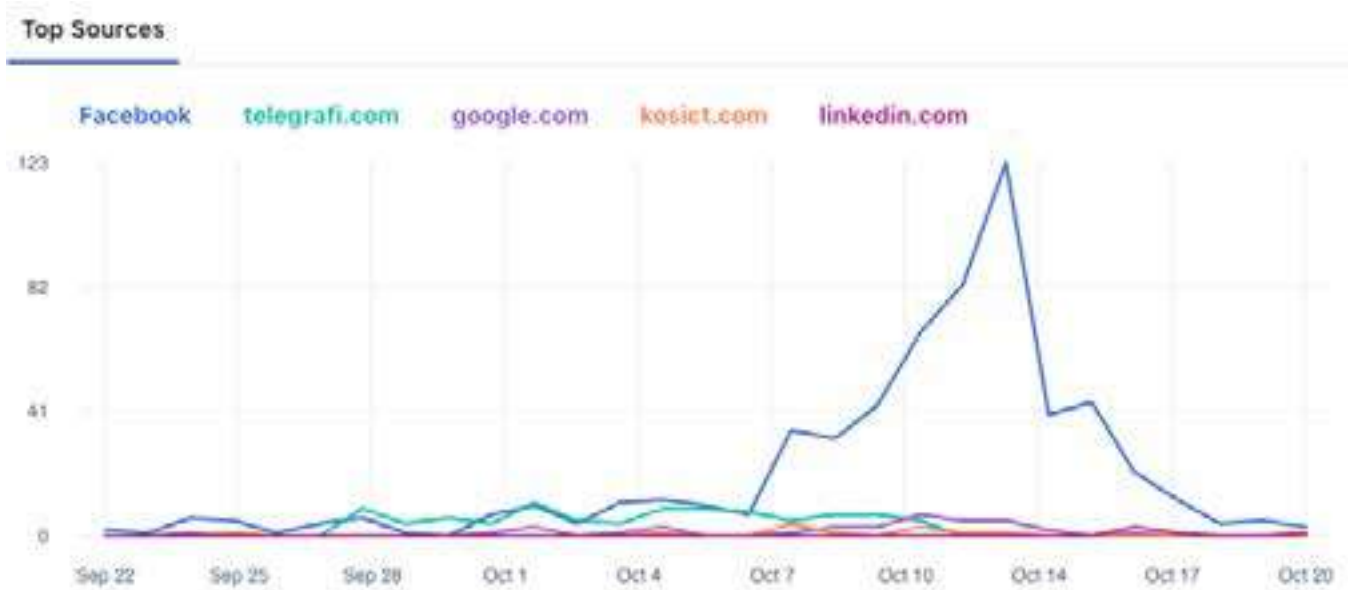
Statistics & Media

KosICT showed a remarkable Social Media engagement whith an outreach of over 600,000 people. The tracking map showed that KosICT was mentioned in places all accross the world through social media statuses and pictures in all online platforms, using keywords, names of the topics, speakers, as well as stating their positive impressions. Official hashtag of the event was #KosICT18.

The Global Tech festival had a special coverage on media channels. Topics, presentations and all activities of the conference have been covered in various articles, which can found on this links:

https://telegrafi.com/konferenca-e-madhe-rajonale-kosict-bashkoi-entuziastet-e-teknologjise/

https://telegrafi.com/lluka-programi-per-ekonomi-dixhitale-te-kosoves-sektor-rendesishem-per-zhvillimin-e-vendit/

https://telegrafi.com/10-arsye-perse-te-jeni-pjese-e-edicionit-te-7-te-te-kosict/

https://telegrafi.com/kosict18-po-bashkon-entuziastet-e-teknologjise-12-dhe-13-tetor/

http://klankosova.tv/lluka-programi-per-ekonomi-dixhitale-te-kosoves-sektor-i-rendesishem-per-zhvillimin-e-vendit/

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http://www.ekonomiaonline.com/ekonomi/beqaj-fton-te-rinjte-te-merren-me-inovacion-ua-premton-mbeshtetjen-e-qeverise/

http://www.kosovapress.com/sq/biznes/lluka-programi-per-ekonomi-dixhitale-sektor-i-rendesishem-per-zhvillimin-e-vendit-183139/

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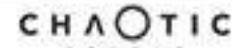European Bank
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Thank you for your support
and see you in **KosICT 2019!**

Best regards,

Vjollca Çavolli
Executive Director
STIKK